

# RHONDA R. GUITREAU

Medical Billing Expert Consultant  
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## Professional Profile:

- 38 plus years in the Healthcare Industry
- 20 plus years billing, coding, and collecting medical claims for professional providers
- 8 plus years reviewing and analyzing medical bills for fair and reasonable charges

## Expertise & Knowledge Areas:

- Hospital Administrative Director – Cardiopulmonary & Neurodiagnostics
- Hospital Coordinator, Educator and Assistant Department Head
- Home Health Care Respiratory Care and Marketing Director
- Branch Manager – Home Health Center
- Executive Director – Medical Equipment Service to Major Hospitals
- Owner/Founder – Pediatric Medical Facility
- Healthcare Consultant – Physical Medicine, Pain management, Anesthesia, Surgery
- Owner/President – Medical Billing and Collections Firm
- Practice Management Consultant – Clinic & Facility based providers
- Legal Medical Billing Reviews – Utilization of Industry Standard UCR databases; Commercial insurance allowables, Medicare & Medicaid fees and State workers' comp plan charges

## Professional Experience:

**December 2010 – Current**

**Medical Billing Expert Witness/Consultant  
 Medical Reimbursement Specialists**

Uniquely qualified to review and evaluate physician and facility medical bills to determine usual, customary and reasonable medical fees. Professional review of medical expenses to report and opine on the reasonableness of providers' charges based on credible industry resources, UCR databases and cost comparisons by geographic area. 1000's of medical bills reviewed regarding the costs of medical and surgical services provided to date. Testified by deposition – 20+cases. 800+ Affidavits/Controverting affidavits to date.

## Professional Experience:

**December 2007 – Current**

**President-Owner  
Practice Management Consultant  
Dallas Medical Billing – Dallas, TX**

Provide professional medical billing, collections and consulting for specialty providers with complex billing and reimbursement issues...Establish, review and implement providers' annual fee schedules utilizing industry standard methodologies such as UCR databases, econometric models and comparative market analyses. Negotiate out of network reimbursement amounts based on current UCR data and commercial insurance allowable fees.

**January 2004 – November 2007**

**Vice-President, Business Development  
Dallas Medical Billing – Dallas, TX**

**January 1990 – December 2003**

**Owner/Founder  
Child Health America – Baton Rouge, LA**

Implemented business plan for start-up of pediatric clinic to provide newly formed State of Louisiana Preventive Health Program for low-income children (Kid Med) ...Hosted Bobby Jindal, Asst. Secretary for US Dept. of Health and Human Services news conference to announce new program.

**August 1988 – October 1989**

**Executive Director  
Advanced Medical Concepts –  
Baton Rouge, LA**

Implemented business plan...Established operational budget...Hired professional staff... Established administrative procedures and reporting... Acquired inventory...Established fees and secured referral base for this new hospital owned durable medical equipment company and infusion pharmacy service.

**June 1986 – April 1988**

**Branch Manager  
Primedica/AMI Home Health Care Equip  
Centers  
Slidell & Hammond, LA**

Planned, coordinated, and implemented opening of new branch office... Responsible for marketing, cost controls, collections and corporate reporting...Recruited, hired and trained new employees...Purchased initial inventory... Established and maintained all fees and charges.... Combined budget of \$1 million.

## **Professional Experience:**

**April 1984 – July 1985**

**Respiratory Care/Marketing Director  
National Home Health Care – Amarillo, TX**

Supervised 3 staff marketing special services to physicians...Implemented creative strategies to build referrals and client base...Made home visits to infants on apnea monitors subject to SIDS (Sudden Infant Death Syndrome)

**July 1982 – January 1984**

**Administrative Director – Humana, Inc.  
Garland Community Hospital- Garland, TX**

Supervised 15 technical staff for Respiratory Therapy, Cardiology, Neuro-Diagnostics and Non-Invasive Vascular Lab...Managed budget of \$1.5 million...Served on Safety, CPR, Infection Control, Quality Assurance and ICU hospital committees

**October 1981 – July 1982**

**Pulmonary Rehabilitation Coordinator  
Methodist Hospital of Dallas – Dallas, TX**

Supervised 30 technical personnel, 5-7 students in specialized department...Developed team approach for in-patient and out-patient programs...Instructor for respiratory technology students from El Centro College.

**August 1979 - September 1981**

**Assistant Department Head/Coordinator  
Veterans Administrative Hospital –  
Houston, TX; Shreveport, LA**

Supervised exercise physiology lab...Participated in drug research studies...Conducted in-service education...Coordinated pulmonary function laboratory services

**September 1977 – August 1979**

**Staff Respiratory Therapist  
Schumpert Medical Center – Shreveport, LA**

Worked in Intensive Care Unit, Neonatal Intensive Care Unit, Emergency Room...Participated in Care Flight of critically-III neonates.

## Education:

Bachelor's Degree, December 1979

Louisiana State University at Shreveport  
Focus in Respiratory Therapy; Business

## Certifications:

Registered Respiratory Therapist – 1981

Certified Respiratory Therapy Technician – 1979

Certified Medical Insurance Specialist - 2004

## Continued Education:

### Professional Seminars/Webinars –

- FairHealth.org and FairHealth Access
- Novitas Solutions - Centers for Medicare and Medicaid Services
- SEAK – The Expert Witness Training Company
- ExpertPages
- Medtronic – Spine Academy: Lumbar Spinal Fusion; Spine Coding for Physician Office Staff; Ambulatory Surgery Center – Coding, Coverage and Reimbursement; Bone Grafting
- Trizetto – 2020 Healthcare Industry Regulatory Outlook
- Texas Bar CLE – Section 18.001 Affidavits and Counter-affidavits: Changes in the Law & Recent Court Decisions

### Ongoing Review of: -

- Medical Billing industry standards
- Medical Billing cases in litigation - Contract breaches, personal injury, work comp
- Payment settlements re: Subrogation, liens, provider letters of protection
- State and Federal regulations re: Medical bill transparency laws and payment methodologies
- Major Commercial insurance provider policies, allowable fees, correct coding initiatives, plan descriptions/benefits
- New, investigational medical procedures pending insurance reimbursement by major payers
- Provider newsletters from Blue Cross Blue Shield – Texas, Louisiana, Illinois; United Healthcare, Cigna, Aetna, Medicare, Texas Medicaid Health Partnership
- State and Federal guidelines re: expert witnesses and rules of evidence
- Court decisions involving medical billing expert witnesses